

REPLY TO: 221 CRANE STREET DAYTON 1, OHIO BALDWIN 2-3751

ENGINEERED SYSTEMS DIVISION

SALES OFFICES IN PRINCIPAL CITIES

Jan. 25, 1962



City of Napoleon Water Dept. Napoleon, Ohio

Att: Mr. Baker

Re: Napco Plastics 600 Filmore St. Napoleon, Ohio



Gentlemen:

Our company has been awarded a contract to install automatic sprinkler protection in the above property. We will require a 6" underground supply from the 6" city main in Filmore St.

We believe we are to supply all the material for the tap and the City Water Department is to make this tap for a fee. Please advise what our cost would be for this tap and what type of tapping machine you have so that we can order the correct valve.

We would also like to know how far the 6" city main is from the North edge of Filmore Street.

We would appreciate your answer to the above questions, at your earliest convenience.

Yours very truly,

THE FYR-FYTER COMPANY Globe Automatic Sprinkler Dept.

J. J. Colgan

District Sales Manager

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JJC:nj





REPLY TO: 221 CRANE STREET DAYTON 1, OHIO BALDWIN 2-3751

ENGINEERED SYSTEMS DIVISION

SALES OFFICES IN PRINCIPAL CITIES

Jan. 30, 1962

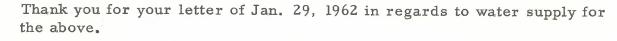


City of Napoleon Water Dept. Napoleon, Ohio

Att: Mr. Robert C. Jones City Engineer

Re: Napco Plastics Napoleon, Ohio







The cost of the tap has taken us by surprise. The \$250.00 cost is \$200.00 more than was quoted to us by Mr. Baker before we quoted this installation. We had to compete for this work and it required us to quote a highly competitive price. The \$200.00 more required for this work would take a large part of our estimated profit on the entire sprinkler installation.



We are asking you if you will stand by Mr. Baker's quote of \$50.00 as we have no recourse but to ask the owner for an extra \$200.00 and I am sure he will be most unhappy!

For the record, the following is the material and labor we are to furnish.



#1. - 42'-0" of 6" Mechanical Joint Pipe

#2. - 1 - 6" Post Indicator & Valve

#3. - 1 - 6" Tapping Valve & Sleeve#4. - All excavation, backfill and repaying.



The following is work to be done by the city.

#1. The tapping of 6" main in Fillmore St.

We thank you in advance for your consideration of our position in the above

and hope we can come to a mutual understanding.

Very truly yours,

THE FYR-FYTER COMPANY Globe Automatic Sprinkler Dept.

.J. Colgan

District Sales Manager

JJC:nj